Best Business Practices
Taking BBP to The Next Level
Agenda

- What is BBP website – overview + demo

- How this group could be involved in taking BBP to the next level
Purpose

Generate ideas on how BBP can be taken to the next level

How to ingrain in SYSCO's daily life to constantly meet challenges and improve results
Current structure

- BBP Champion at each opco
- Each practice signed-off prior to submission
- Training point persons at opcos
- BBP discussed in the weekly staff meetings
- BBP utilized for meeting current economic challenges and opportunities
Activity by Functional Area

Operations: 220
Sales & Marketing: 177
Finance & Accounting: 118
IT: 69
HR: 59
Merchandising: 47
Implementation is key!
# of OPCOs = 15
Range = 1.85%

# of OPCOs = 15
Range = 0.91%

# of OPCOs = 15
Range = 0.44%

# of OPCOs = 14
Range = 2.85%

# of OPCOs = 15
Range = 2.19%

Oklahoma

Increasing pace!
Add velocity to your pace of improvements with The BBP Website!
BBP is not an initiative.
BBP is…
A Way Of Life!
An Enabler!
“Bringing a problem? Bring along a solution from BBP!”
A BBP a Week,

Keeps the Competition Meek
Agenda

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Taking this to the next level

*What will it take to:*

- Embed BBP in our culture - make it a part of our daily lives?
- Filter best practices from proven practices over time?
- Have BBPs implemented?
Your role: 2 hats

As a user

- Use it, benefit from it
- Implement and put in user feedback to say how beneficial
- Input feedback/comments to existing practices
Your role: 2 hats

As an advocate

■ Help your opco take it deep within the organization

■ Help the associates identify what to submit

■ Help them identify what to implement, get commitment

■ Promote it to the rest of SYSCO - share your company’s experience-user feedback
How can you help to create this huge impact for SYSCO’s shareholders?

Make it a part of your daily lives

Help others make it a part of their daily lives
Summary

Let’s not reinvent the wheel

Say with pride - NIHBIDIA